

Bhise Dnyanoba Narayanrao

Mobile: +919754976408/+917016396836

Email: bhisedn@yahoo.com

LinkedIn: <https://www.linkedin.com/in/dnyanoba-bhise-b8a88223>

CTC:3.9 Million/Annum; Notice Period:3 Months.



**Professional Summary:**

Results-oriented Food & Pharma Professional with over 27 years 09 months of experience in different food & Pharma plant operation & administration.

Profoundly hands on project management, new product development, procurement, Business development and regulatory compliance (FSSAI) within the food and pharmaceutical industries.

Hands on managing Third party operations {ITC, Cipla, Piramal Healthcare, Medtol (UK)} etc.

Reorganization Achieved for Process optimization of Egg liquid fermentation process, Sugar free lozenges etc.

Managing the supply chain management in co-ordination with Procurement, Finance, & account team for better output & Fund management.

Well versed with vendor management National & International level (RM/PM, Engineering, etc.) to benefit the company, so as to minimize the initial capex at minimal level compare to others.

Proven track record of successful completion of green & brown field projects, and driving business growth. Strong communicator and strategic thinker focused on achieving organizational goals.

**Solely responsible for Technocommercial deals of the company & Marketing strategies to achieve the desired results in favour of the management.**

**Professional Experience:**

**Vice President - Sayaji Industries Ltd, 24 September 2015 – Present:**

- Led 2 successful Green Field Projects of Spray Dryer, overseeing layout finalization, installation, erection, commissioning, and validation.
- Initiating and managing New Product Development, facilitating seamless Tech Transfer to the Production department.
- Collaboration with RM/PM vendors, establishing procurement norms and handing over to Procurement/Supply Chain.
- Ensuring overall Plant operation, regulatory compliance, audits, and closures in alignment with industry standards.
- Developing relationships with food, pharma, and allied industries, driving business development efforts.
- Dealing with different customers for business development and product approval process. Viz. IFF, Givaudan, ITC, Kerry, Mane, HUL, Abbott, Pravin Masalewale, Shree Additives etc.
- Lesioning with Govt. Bodies to maintain described norms, regulation and new Amendments as per the requirements. e.g., GPCB, Labour dept. Electrical dept., etc.
- **Orchestrated Sensory Evaluation of products according to in-house protocols and customer requirements.**

- Successfully obtained key certifications including FSSC 22000, ISO 9001:14001:45001, Halal, Kosher & SEDEX.

**General Manager (Plant) - Drytech Process (I) Pvt. Ltd, (01 October 2014 to 31 August 2015)**

- Directed operations of 6 No. Individual spray drying plant towers, ensuring efficient production and minimal inventories.
- Oversaw production planning, dispatch scheduling, QA/QC product release, and administration.
- **Managed third-party production planning and dispatches & ensuring adherence to committed dates. e.g., IFF, Symrise, FK etc.**
- Coordinated with prestigious clients such as Nestle, Abbott, FK, DDS-TPM, Keva, IFF, Symrise etc. for seamless production and dispatch and led a team of **250 professionals** in various spray drying units.

**Deputy General Manager (Lozenges & Herbal Block)- Plethico Pharmaceuticals Ltd, (02 August to 2010 to 27 September 2014):**

- Lozenges Plant Operation, Administration and Sugar Free lozenges process stabilization.
- Maintained Herbal block operations (Tablet, Capsules, Liquids, Granules, syrups) and administration & process stabilization.
- Managing national & International customer audits, compliance, ensured regulatory adherence.
- Led a team of **400 staff** in different production sections, facilitating efficient operations.
- Contributed to Abbott's successful Digene Fizz (Antacid Sachet) product launch, validating flavours and overseeing production.

**Production Manager - Candico (I) Ltd (14 March 2008 to 31 July 2010):**

- Taken care of Third party- ITC product process stabilization and Fruitee fun (Candy, Minto & Toffee) & many third products e.g. fruit candies, & Medtol medicated lozenges (UK).
- Active team member for HACCP & ISO certifications.
- Cipla Nicotex Chewing Gum 2mg/4 mg production Planning & execution.
- Managed production of various confectionery products and optimized processes to ensure quality and quantity.
- Carried out R&D for Cipla- new "Fruit Cubes Recipe" and scaled up the product to commercial production.
- Stabilized Piramal HealthCare's "Workz Lozenges" product for Melting problem.
- Handled more than **250 Nos. Manpower**, in different section.

**Ravi Foods Pvt. Ltd - Confectionery Division- (04 October 2006 to 13 March 2008):**

**Worked as Production In-charge (Confectionery):**

- Handling of major four lines, viz. Deposited Candy, Fruit Candy, & Milk Candy Line, Toffee line, Éclair line., Lolly Pop line.
- Developed new flavours and colours in Hard boiled (HBC) and Soft-boiled (SBC) confectionery.
- Taking care of GMP/GHP practices in plant Handled more than **360 no. working staff** by allocating different production activity.

**Venkateshwara Hatcheries Pvt. Ltd.: (20 April 1996 to 30 September 2006):**

**Worked as Asst. Manager. (Production): Egg Processing Plant (100%EU)**

- **Stabilised the Fermentation process for Egg White liquid.**

- Production planning, Manpower allocation shift wise & execution.
- Auditing of different poultry layer farms Feed mills for continuous improvement of the egg supplier & improve the feed mill Gmp level.
- Liaisoning with govt. bodies e.g., PCB, Labour dept. weights& measurement dept. etc. Stabilised the process for Heat stable Yolk production.
- **Independently handled total plant administration in absence of AGM (plant) for the period of 3 months with conducting daily meeting of all dept. heads.**
- Streamlined Lysozyme extraction from egg white liquid & spray drying plant for its optimum output & capacity utilization in coordination with USA (Food Inc. Company) technical team.
- Handled more than **200 nos. manpower** in different section.

#### **Education:**

- M. Tech. in Biotechnology, Centre for Biotechnology-Anna University, Chennai, Feb 1996 (CGPA: 7.44)
- B. Tech. in Food Sciences, College of Food Technology-Marathwada Agricultural University, Parbhani, June 1994 (CGPA: 7.29)

#### **Certifications:**

- **Certified Lead Auditor course for ISO 22000:2018 (FSSC 22000- 4.1). Valid for 5 Yrs. tenure.**

#### **Skills:**

- Project Management | New Product Development | Procurement | Regulatory Compliance | Business Development | Process Optimization | Team Leadership | Quality Control | Certification Management | Auditing | Sensory panellist

#### **Languages:**

- English | Hindi | Marathi (Fluent) | Telugu | Tamil | Gujarati (Speaking)

#### **Additional Information:**

- Three months in plant training in Modern Foods (I) Ltd, Bangalore. (in the year 1993) Bread production capacity 35000 std. loaves/day, during B.Tech. (Food Sciences).
- Six weeks summer training at C.F.T.R.I., Mysore. (In the year 1995). Research carried out on  $\beta$ -carotene production & extraction from yeast *Rhodotorula Gracillis* ATCC-90950 strain, during M. Tech. (Biotechnology).
- Computer savvy: MS-Office, Excel, Power Point, Qttro and Net browsing.
- J.N.U. Fellowship during M. Tech. Biotechnology 1800/-Rs. Per Month.
- **Country Visited: China (RM-Tomato Paste) Vendor Selection, Equipment Vendor selection &Approval**
- **Sudan (RM-Gum Arabic Crystal Vendor Selection).**