Nikita Sharma

Dynamic and results-oriented professional bringing over 1+ year of experience in key account sales. Now seeking a strategic career transition to leverage transferable skills, explore new challenges, and contribute valuable insights to a different sector. I am committed to making a seamless transition and delivering tangible value to a new team and organization.

Contact

Phone
9953674812

Email
Nikitash270@gmail.com

Address
Delhi, India

Education

2023-2025
MBA(Operations & Supply chain)
Dr. D Y Patil Vidyapeeth Centre for online learning

2018-2022
BSc (H) Agriculture
Amity University

Expertise

- Adaptable & Quick learner
- Communication
- Interpersonal skills
- Customer centric
- Client need analysis

Language

English

Hindi

Experience

August 2022- Present
Cargill India Pvt. Ltd. l Delhi, India
Sales officer
Cultivated and nurtured relationships with key clients, serving as the primary point of contact. Regularly engaged in communication to understand their needs, address concerns, and ensure overall satisfaction. Acted as an advocate for clients within the organization, representing their interests and ensuring a high level of customer satisfaction.

May 2022- August 2022
Unnati Akshamala Solutions Pvt. Ltd. | Noida, India
Management Trainee
As a Management Trainee in Agri Output, I played a key role in contributing in agri output operations, from finding potential customer through market research to expand the business of the organization and supporting the overall goals of the agricultural output team.

February 2022- April 2022
IFFCO Kisan l Delhi, India
Market research and product marketing intern
Worked on social media marketing campaign to promote drone technology and increase awareness amongst farmers also to extend the proposal of the company towards DDM's of NABARD.
Given various leads to the company to extend the final proposal to different FPOs and NABARD.

Reference

Nabin Joshi
RSM(Key Account)

Phone: 9358761651
Email : Nabin_chandra_joshi@cargill.com