

MOHIT NAYYAR

18th June 1999, India

Address: House No.131 Islam Nagar,
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To work in an environment where the people are dedicated to long term growth and development of the organization and where I get the opportunity to contribute to the best of my capabilities and knowledge.

PROFESSIONAL DEVELOPMENT

Bancassurance Sales Manager (June 2020 to Dec 2020)

Cholamandalam MS General Insurance Company

1. Establishing & strengthening the relationship with Bank branch manager & staff to gain leads.
2. Prospecting & meeting walk-in customers of the Bank and conducting Quick Need Analysis.
3. Increasing the bank's customer awareness about Health Insurance products and achieve the targeted penetration on cross-selling within the branch customer base.
4. Creating awareness and motivate bank employees to recommend Health Insurance products to bank customers.
5. Delivering consistently on Goal Sheet parameters.
6. Ensure compliance to internal sales process & other defined sales & service standards.

Intern (June 2018 to July 2018)

Indiabulls Ventures limited

1. Capital Markets and Portfolio Management
2. Corporate Social Responsibility
3. International Finance
4. Financial institutions and Markets

ACADEMIC CREDENTIALS

BCom Honours

GGDSD College, Sector- 32 79% 2017- 2020
Panjab University, Chandigarh

Intermediate

GMSSS Sector – 16 92.7% 2016-2017
Chandigarh
(CBSE affiliated)

Matriculate

CL.D.A.V. Sr. Sec. Public School, Sector- 11, Panchkula 95% 2014-2015
(CBSE affiliated)

ACHIEVEMENTS

- **Winner -The Virtual Stock Trading Event** conducted by University Business School, Panjab University, 2020.
- Certificate of Completion - **Fundamental Analysis** conducted by Zerodha Varsity, 2020.
- **Skill Training in Financial Literacy** conducted by Reliance and ICT Academy (Chennai).
- Won **the Zerodha 60 days challenge** for being part of a select community of successful traders in India, 2020.
- Won **the Zerodha 60 days challenge** for being part of a select community of successful traders in India, 2019.
- Certificate of Completion of course in **Stock Markets Basics** conducted by Zerodha Varsity, 2019.
- Won **the Zerodha 60 days challenge** for being part of a select community of successful traders in India, 2018.
- Won **Mr. Fresher** title at College level, 2017.
- **Appreciation certificate** for acted as a writer for the visually impaired students by Institute for the Blind, Chandigarh, 2016.
- Awarded as **Master of Share market** by Zee Business judge panel, 2016.
- Got **appreciation letter** for outstanding academic performance from former minister of Human Resource Development, Govt. of India, **Smt. Smriti Zubin Irani**, 2015.
- **Certificate of Appreciation** for participating in the 4th inter- school Business Quiz by St. John's high School, 2015.
- All India Senior School Examination certificate Examination: **Certificate of Merit** CBSE, 2014.
- Represented Panchkula **Cricket Team at District level**, 2014.
- **Best Student Reader Award** by Times of India, 2013.
- **Achievement certificates** in other fields (Sports, Fashion design, Skit and Poetry, Painting and Poster- making, Caption contests and other Quiz competitions).

SKILLS

Technical Skills	Soft Skills	IT skills
<ul style="list-style-type: none">● Synthesizing and analyzing financial data.● Generating reports, charts and tables on financial management.● Identifying trends.	<ul style="list-style-type: none">● Optimistic, Sincere and Committed towards Hard work.● Determining and Adaptive in Nature.● Having a Good Leadership Quality.● Excellent oratory & written expressions.● Ability to build strong relationships with clients	<ul style="list-style-type: none">● Proficiency in MS Office (Basics).● Statistical analysis.

LANGUAGES

- Hindi, English & Sanskrit (Writing and Verbal)

DECLARATION

I solemnly hereby declare that all the information provided above is authentic to the best of my knowledge & belief.

(MOHIT NAYYAR)