

**YOGESH CHANDRA SATI**

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## Core Competencies

### Executive Summary

Proactive, performance-driven professional carrying more than **10 years & 11 Months** of experience in various platform and Reporting Management (Analysis >>>> Execution >>>> Productivity).

### Exposure-Experience: Supply Chain Management END to END Process.

- |  |                        |                      |
|--|------------------------|----------------------|
| ❖ MIS Reporting  | Project Execution      | Materials Management |
| ❖ Team Management  | Warehousing Operations | Logistics Operations |
| ❖ Liaison & Coordination   | Purchase Operations    | Vendor Management    |
| ❖ Tool Knowledge: MS Office, <b>Advance Excel, SQL, MS Project, SAP.</b> |                        |                      |

## Organizational Experience

### Assistant Manager (Financial Analyst)

#### Feb'16 –Till date Amplifon India at GURUGRAM

- ❖ Monthly Sale comparing Report on Actually vs Forecast vs Budget, COGS Report of Product Category wise for management.
- ❖ Monthly Clinic Performance Report for management.
- ❖ To ensure all Logistics and Distribution plans have an integrated approach to the organizations strategic objectives
- ❖ Monthly incentive calculation and preparation for Audiologist, CSO, ABM, RBH, RMT, CRE and RBM based on incentive policy.
- ❖ Trend analysis for incentive earned by team for monthly, quarterly and half yearly.
- ❖ Vendor wise purchase Mix for all category.
- ❖ Stock reconciliation Monthly Quarterly, Half Yearly.
- ❖ Response and resolution all incentive relative query of respective team member.
- ❖ Responsible timely delivery APAC report, BPM report, India management report etc...
- ❖ Prepare some Ad-hoc report for management in respective format as required.
- ❖ Prepare reporting template for business requirement.
- ❖ Exposure of Sale Forecasting and Budget preparation and GSTR Return filling preparation.
- ❖ Warehouse Management - Coordinate regarding all types of shortages, damages, rejection.
- ❖ Management Report Parameter used via EBITDA, EBIT, Gross Sale, Net Sale etc.

### Project Coordinator (Project Delivery Management - SPOC)

#### Jul'12 –Jan'16 HCL Infotech Ltd at NOIDA

**Scope of Project:** Supply HW and SW, commissioning, customization, training, Operation and maintenance of **Enterprise Resource Planning System (SAP)** for Govt of India's Telecom Organization across India.

#### Project Execution:

- ❖ Monitoring & controlling projects with respect to cost, resource deployment, time over-runs and quality compliance to ensure satisfactory execution of projects in PMO Culture.
- ❖ Preparing monthly forecasts and periodic MIS along with Opex and Capex item wise drill downs and Variance analytics in vs Actual and vs budget scenarios (MOM, QOQ, YOY)
- ❖ Consolidate weekly status updates (for dashboard) and share weekly status reports.
- ❖ Consolidation and Analysis of the Financial Variances in Forecast, AOP and Actual scenarios.
- ❖ Monthly reconciliation of Project **BR and Payment collection** with **BFC**.
- ❖ Enable customer billing on **Project Milestones Achieved**.
- ❖ Updated status of customer billing and PRA for telecom vertical and update to vertical/EBU Head on daily basis.
- ❖ Keep the updated track of telecom vertical **PBG/PG** and share monthly status to senior management.
- ❖ Progress status report, Project Milestone forecasting and maintaining **P&L** Sheet.
- ❖ Requisitions supplies, services, materials and equipment to ensure adequate inventory levels are maintained to meet the needs of the customer.
- ❖ Material Planning according to BOM and indent for Purchase Department.
- ❖ Warehouse Management - Coordinate regarding all types of shortages, damages, rejection.
- ❖ Rack Optimization - SKU Management
- ❖ To ensure all Logistics and Distribution plans have an integrated approach to the organizations strategic objectives

- ❖ Ensure documentation of Project like Project tender, amendments, POs & Invoices, Performance Bank Guarantees (PBG), all contract related documents, important communications, Milestone Completion Certificates and various Performance Reports.

### Sr. Business Analyst

#### Mar'09 - Jul'12 Aforeserve.Com Ltd. at NOIDA

**Scope of Project:** Return Merchandise Authorization (RMA) and Transaction Set for use within the context of an Electronic Data Interchange (EDI) environment, handling the request for returns, Notification and Authorization/Disposition of the return.

- ❖ Generate timely reports measuring key performance indexes and other analysis as directed by senior management. Generate weekly reports; RMA trends and monthly comparisons of top devices returned/dollars/percentages, RMA analysis by brand/supplier
- ❖ Identifying and Organizing incoming accessories and serial stock by date of Warranty expiry for RMA submission, Submitting RMAs under the vendor guidelines, packaging and shipping RMA items, Verifying receipt of credit or replacement of RMA items and entry back into system.
- ❖ Produce, distribute and maintain a current vendor contact list for store and inventory department use.
- ❖ Establish and verify suppliers and repair centres and processing RMA's by deadlines or within a timely manner.
- ❖ **Tool use ABC, XYZ & FSN, JIT etc for Material Analysis.**

### MIS Executive

#### Oct'07 - Mar'09 in Tarvo Technologies Ltd. (Formally known as RT Outsourcing Services Ltd.) at Greater Noida

- ❖ Analysis, preparation and publication of monthly MIS for various Project including details of Stock IN and OUT.
- ❖ Stock Re-conciliation for clients such as HP, IBM, Lenovo, Sony Ericsson, Acer etc. to freeze the gaps.
- ❖ Calculate Inventory Ageing and Control stock re-orders leave, LIFO and FIFO Method.
- ❖ Ensure accurate and timely cash remittance to Courier team after their invoice verification.
- ❖ Co-ordinate with internal and external Stakeholder to achieve our customer TAT.

### Achievement

- ❖ Contributed in mitigation of extended warranty risks resulting in cost savings of 4.5 Cr.
- ❖ Instrumental role in HP and Xerox Route map planning and reducing 5- 10 % transport cost.
- ❖ Steered efforts in developing project issue tracker/ dashboard, that dashboard has been using in project to measure the vendor performance.
- ❖ Orchestrated strategies in following up with the procurement and Logistics team and supplied customer inventory which resulted in achieving 100% material deliver TAT in ERP project.

### Certifications / Training

- ❖ IIBA (International Institute of Business Analysis) Training Certificate Program of five days in 2010.
- ❖ Oracle Certification in 2008.
- ❖ 'O' Level from DOEACC Society in 2003.

### IT Skills

Packages : SAP ECC 6.0, MS Office (Word, Excel and PowerPoint), MS Project.  
 Database : SAS Software, Oracle 9i, SQL, PL/SQL and MS-Access  
 Operating System : Windows XP, 2000 and Linux 8.0.

### Education

- ❖ MBA from TPS College, Ghaziabad, U.P, Punjab Technical University with First Division in 2011.
- ❖ BA (P) in Hindi Literature from Hindi Sahitya Sammelan Prayag, Allahabad with First Division in 2005.

### Personal Details

Date of Birth: 28<sup>th</sup> August 1982  
 Address: C-406, Sector-22, NOIDA- 201301 (U.P)  
 Languages Known: English & Hindi  
 Passport Validity: 02/01/2023

Date: ----/-----/2018

Place: NOIDA